## SO YOU THINK YOU WANT TO OWN A WASTE TREATMENT FACILITY?

## Things to Consider: Your Company

- > GALLONS PER YEAR PUMPED
  - Septage
  - Grease
  - Other
- > CURRENT DISPOSAL OPTIONS
- CURRENT DISPOSAL LIMITATIONS



### Things to Consider: Your Employees

- > HOW MANY
- > DEDICATED
- > DRIVERS OR TRAINED PROFESSIONALS
  - Setting the Bar



### Things to Consider: Your Customers

- > DEDICATED
- INCREASING CUSTOMER BASE THROUGH OTHER SERVICES
- ARE YOU VIEWED AS A PROFESSIONAL COMPANY OR JUST SOMEONE THEY FOUND IN THE YELLOW PAGES





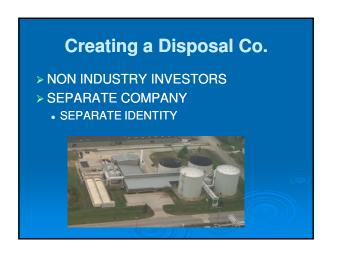
## Things to Consider: Your Competition

- > THEIR DISPOSAL OPTIONS?
- > ARE THEY COMPETITION OR JUST A NAME IN THE YELLOW PAGES?
- DO YOU WORK TOGETHER ON ANY PROJECTS?
- > WOULD A JOINT DISPOSAL FACILITY BE AN OPTION?

## Things to Consider Your Facility

- > KNOWLEDGE IS KEY
- > MORE THAN A MACHINE
- > ONE SIZE OR DESIGN DOES NOT FIT ALL
  - DESIGN TO MEET YOUR NEEDS



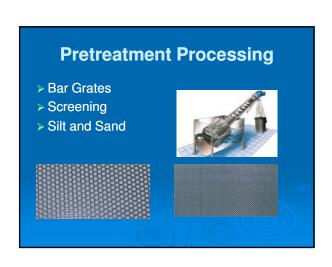


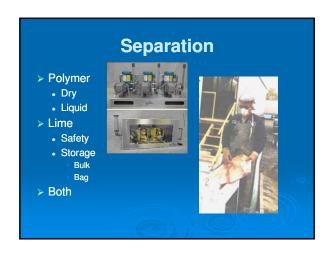












## Storage – Liquid & Cake Need it!!! How much may be tied to process disposal or reuse practices Inside / outside Keeping it mixed Air Mechanical Mixing pumps Pumps & conveyors to move material Spill control Confined space







# The Team > You "the expert" and your employees Office staff Technicians Operator Will impact equipment choices Engineer Picking the one! Accountant Banker WWTP

### **Local & State Officials**

- > BE PREPARED TO EDUCATE
- > PRESENT YOUR PLAN
  - DONUTS
- **▶ BE CONFIDENT**
- > GET ER' DONE ADDITUDE!
- > BE A PROFESSIONAL
- > MAKE THEM PART OF THE TEAM

### **Sewer Ordinance**

- > IS THERE ONE?
- > DO THEY HAVE A PRETREATMENT ORDINANCE?
- > HOW DO I AND CAN I CONFORM TO IT?
- > PART OF BUSINESS PLAN
- > WILL CHANGE AS WWTP PERMIT CHANGES
- > WHEN BUYING YOUR CAPACITY BUY ENOUGH!

### **Permits**

- > STATE OR LOCAL
- > REFLECT MATERIALS PROCESSED
- > MAY TAKE TIME
- > LOTS OF CORRESPONDENCE
- > FACILITY STORM WATER CONSIDERATION
- > WILL IMPACT OPERATOR CHOICES

### **Long Term Considerations**

- > WILL MY WASTE STREAMS CHANGE?
- > EQUIPMENT MAINTENANCE AND REPLACEMENT
- > TRAFFIC CONGESTION
- > URBAN SPRAWL

### Construction

- > REUSING AN ESTABLISHED SITE
- > MY CREW OR HIRING
- > NEW VS. OLD
- > PUTTING IT ALL TOGETHER SAFELY
- CAN BE FUNCTIONAL, SAFE AND NOT HAVE TO LOOK PRETTY



